

**Transfer Articulation Agreement for Baccalaureate Degree**  
between  
**Southern Maine Community College**  
and  
**University of Southern Maine**

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**Statement of Purpose**

Southern Maine Community College (SMCC) and the University of Southern Maine (USM) have entered into this transfer articulation agreement. The purpose of this agreement is to facilitate student academic transfer and provide a smooth transition from a two-year community college to a university. It is recognized that this agreement shall describe the required program of study at SMCC for admission eligibility to USM and the Baccalaureate Degree Program indicated.

**Terms and Conditions of Academic Credit Transfer**

**To:** **Bachelor of Arts in Tourism and Hospitality, Concentration in Managing in Tourism and Hospitality**  
(Name of USM Academic Program/Degree)

**From:** **Associate in Applied Science in Hospitality Management**  
(Name of SMCC Academic Program/Degree)

The evaluation and transfer of earned college credits shall be in compliance with state and federal education policies and institutional and academic program accreditation standards pertaining to undergraduate academic transfer. Current students and graduates who have earned degrees from Southern Maine Community College shall be eligible for credit evaluation under the terms of this agreement.

Transfer students will be accorded the same standards and criteria for admission to a major degree sequence as USM students. All applicants accepted to USM's Baccalaureate programs must fulfill the graduation requirements of the granting institution as identified in Appendices A, B & C.

- \* Appendix A Contains Admission & Graduation Requirements of the Receiving Institution
- \* Appendix B Contains Side By Side Course Equivalency Tables for the academic program listed above
- \* Appendix C Contains a four semester map of remaining courses to be taken at USM

Important Note: The information contained in Appendices A, B, & C is accurate for Catalog Year 2016-2017 and the current transfer equivalency listing. For up to date information please check [MaineStreet](#) for transfer equivalencies, and <http://usm.maine.edu/catalogs> for the current course catalog year.

### Articulation Implementation and Agreement Review

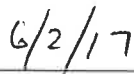
The Chief Academic Officer designee of *the collaborating institutions* shall be responsible for implementing this agreement, for identifying and incorporating any changes into subsequent agreements, and for conducting a *periodic review of this agreement*.

### Signatures to This Agreement

This agreement was renewed with revision effective June 2017 and will be reviewed June 2019 for renewal discussion.



Ron Cantor  
President, SMCC



Date

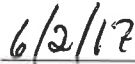


Glenn Cummings  
President, USM

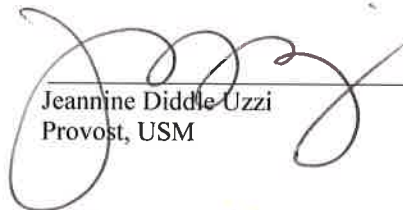
Date



Charles Gregory  
Dean, SMCC



Date



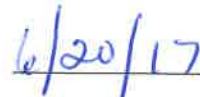
Jeannine Diddle-Uzzi  
Provost, USM



Date



Joanne Williams  
Dean, CMHS, USM



Date



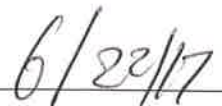
Maureen LaSalle  
Department Chair, SMCC



Date



Tracy Michaud Stutzman  
Department Chair, USM



Date

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## APPENDIX A

This agreement includes specific requirements for admission into a program, outlines requirements, and indicates which degree or diploma can be used to meet program prerequisites as well as general education, major or program, and graduation requirements.

**Admissions requirements:** Successful completion of the Associate in Applied Science in Hospitality Management, submission of a completed admission application, transcripts and other supporting materials. For coursework to transfer to USM, a student must earn a grade of C- or better.  
For a list of application instructions and checklist: <http://usm.maine.edu/admit/application-instructions>

**Requirements for the USM Bachelor of Arts in Tourism and Hospitality, Concentration in Managing in Tourism and Hospitality:** Remaining required coursework is listed in Appendix C. Student must maintain a cumulative GPA of 2.0 to graduate.  
**USM Residency Requirement:** At minimum, thirty (30) of the last forty-five (45) credits of a student's baccalaureate course load must be completed at USM.

Additional Institutional Contact Information:

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Phone: (207)-741-5410

Academic Department Chair (University of Southern Maine)

Name: Tracy Michaud Stutzman

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Phone: (207) 780-5410

## APPENDIX B

*Subjects represented in italics are required. If subjects in italics in Appendix B are **not** taken at SMCC, the sequence represented in Appendix C cannot be observed.*

SMCC AAS in Hospitality Mgmt General Education Requirements			USM BA in Tourism and Hospitality Equivalencies		
Course	Title	Credits	Course	Title	Credits
ENGL 100	English Composition	3	ENG 100	College Writing	3
ENGL 115	Introduction to Literature	3	ENG 140	Reading Literature (Cultural Interpretation Core Requirement)	3
FIGS 100	Freshman Interest Groups	1	GEL 1XX	General Elective	1
MATH 140	College Algebra	3	MAT 108	College Algebra	3
	Science Elective with Lab: <i>any course that fulfills USM Science Exploration Core Requirement; see list</i>	4	Varies	Direct equivalent or elective credit	4
ENGL 110	Oral Communications	3	THE 170	Public Speaking (Creative Expression Core Requirement)	3
	Social Science Elective	3	Varies	Direct equivalent or elective credit	3
<b>Total credits</b>		<b>23</b>	<b>Total credits accepted</b>		

SMCC Major Requirements			USM Equivalencies		
Course	Title	Credits	Course	Title	Credits
ACCT 105	Financial Accounting	3	ACC 110	Financial Accounting for Decision-Making (Managing in Tourism & Hospitality Concentration)	3
ACCT 155	Managerial Accounting	3	ACC 211	Managerial Accounting Information for Decision-Making	3
BUSN 255	Human Resource Management	3	COR 2XX	Cluster: Professional Practices (Cluster Core Requirement 1 of 3)	3
CULA 250	Food Service Management	3	TAH 222	Food and Beverage Management (Managing in Tourism & Hospitality Concentration)	3
DIET 160	Food Service Sanitation	1	GEL 1XX	General elective	3
ECON 120	Microeconomics	3	ECO 102	Introduction to Microeconomics (Socio-Cultural Analysis Core Requirement)	3
ECON 125	Macroeconomics	3	ECO 101	Introduction to Macroeconomics	3
HSPM 101	Introduction to Hospitality & Tourism	3	TAH 101	Introduction to Tourism & Hospitality	3
HSPM 175	Hospitality Internship	3	TAH 1XX	Tourism & Hospitality Elective	3
HSPM 230	Hotel & Lodging Management	3	TAH 321	Tourism & Hospitality Elective	3
HSPM 240	Hospitality Marketing	3	TAH 21X	TAH Elective: Products & Promotion Concentration	3
HSPM 245	Events Management	3	TAH 22X	TAH Elective: Managing in Tourism & Hospitality Concentration	3
HSPM ELE	Hospitality Management Elective (BUSN, CULA, or HSMP)	3	Varies	Direct equivalent or elective credit	3
MATH 230	Statistics	3	MAT 120	Introduction to Statistics (Quantitative Reasoning Core Requirement)	3
<b>Total Major Credits</b>		<b>40</b>			
<b>Total SMCC Credits</b>		<b>63</b>	<b>Total Credits accepted</b>		<b>63</b>

## APPENDIX C

### Remaining USM Degree Requirements

For students in SMCC Degree AAS in Hospitality Management transferring to USM BA in Tourism and Hospitality, Concentration in Managing in Tourism and Hospitality

[Assumes students complete recommended Mathematics, Science, Social Science, Fine Arts and Humanities electives at SMCC as listed in Appendix B.]

Year Three Fall		Year Three Spring	
Course	Credit	Course	Credit
TAH 150 Professional Practices	3	TAH 301 Global Issues in Travel & Tourism (Ethical Inquiry and International Core Requirements)	3
TAH 231, 241, 250, 251, 261, OR 264	3	2 <sup>nd</sup> TAH Concentration elective	3
2 <sup>nd</sup> TAH Concentration elective	3	Cluster Core Requirement 2 of 3	3
Minor Course	3	Minor Course	3
TAH 221 Introduction to Hospitality Management	3	Minor Course	3
<b>Semester Credits</b>	<b>15</b>	<b>Semester Credits</b>	<b>15</b>

Year Four Fall		Year Four Spring	
Course	Credit	Course	Credit
2 <sup>nd</sup> TAH Concentration elective	3	TAH 406, 407, 408, or 409	3
2 <sup>nd</sup> TAH Concentration elective	3	2 <sup>nd</sup> TAH Concentration elective	3
Minor Course	3	Minor Course	3
Diversity Core Requirement	3	Elective	3
Cluster Core Requirement 3 of 3	3		
<b>Semester Credits</b>	<b>15</b>	<b>Semester Credits</b>	<b>12</b>
<b>Total USM credits: 57</b>			
<b>Total SMCC and USM credits: 120</b>			