



## ECONOMICS

### Program Objectives

The undergraduate program in economics provides practical preparation for a variety of careers as well as for graduate study in economics, business administration, public policy, and law. Economics is a social science and as such is best studied in the context of broader exposure to the liberal arts and sciences.

The Department offers two different undergraduate degree programs (Bachelor of Arts; Bachelor of Science), which allow students to choose the combination of courses most appropriate for their future plans.

Economics is a marketable liberal arts degree. Liberal arts majors (social sciences and humanities) develop excellent writing and research skills, and increase a student's knowledge of the world. These majors also help students build a stronger and more informed sense of identity and values. Economics at USM also provides students critical thinking and analytical (including statistical) skills.

### Degrees & Concentrations Offered

**Graduation Planner:** [usm.maine.edu/advising/degreeplanning](http://usm.maine.edu/advising/degreeplanning)

**Degrees Offered:** Bachelor of Arts; Bachelor of Science

**Major Offered:** Economics

**Minor Offered:** Economics

**For more information, visit:** [usm.maine.edu/eco/degrees](http://usm.maine.edu/eco/degrees)

### Department of Economics

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Email: [economics@usm.maine.edu](mailto:economics@usm.maine.edu)

Web: [usm.maine.edu/eco](http://usm.maine.edu/eco)

Facebook: [facebook.com/usmeconomics](https://facebook.com/usmeconomics)

### Career Possibilities\*

Actuary  
Appraiser  
Auditor  
Bank Administrator  
Budget Analyst  
Business Teacher, secondary  
Business/Government Consultant  
Business/Government Researcher  
Economics Teacher, secondary  
Education Administrator  
Farm and Home Management Advisor  
Financial Analyst  
Financial Examiner  
Industry Analyst  
Insurance Administrator  
Market/Survey Researcher  
Policy Analyst  
Public Policy Researcher  
Social Studies Teacher, secondary

\* Additional education, training or experience may be required.

### Acquired Transferable Skills

Analytical Thinking  
Complex Problem Solving  
Critical Thinking  
Learning Strategies  
Problem Assessment  
Quantitative Decision Making  
Statistical Analysis  
Reading Comprehension  
Written and Oral Communication

For more information on transferable skills go to:  
[usm.maine.edu/community-engagement-career-development/career-tools](http://usm.maine.edu/community-engagement-career-development/career-tools)

## What can I do with this major?\*

AREA	EMPLOYERS	INFORMATION/STRATEGIES
<b>Economic Research &amp; Consulting</b>	Market research firms Unions Manufacturing firms Cooperative Associations Trade or Industry Associations	<ul style="list-style-type: none"> <li>• Supplement curriculum with courses in statistics, research design, survey design, computer science, business, and political science.</li> <li>• Intern or volunteer at a local cooperative enterprise or trade/industry association.</li> <li>• Earn a graduate degree for an advanced research and consulting position.</li> </ul>
<b>Government: Federal/State</b>	USDA, Dept. of Commerce Bureau of Labor and Statistics Economic Planning or Dev. Town or City Planning	<ul style="list-style-type: none"> <li>• Become active in student government.</li> <li>• Intern in a government agency.</li> <li>• Earn a graduate degree in economics, statistics, or public administration.</li> <li>• Become familiar with government hiring practices.</li> </ul>
<b>Economic Development</b>	United Nations World Bank International Monetary Fund	<ul style="list-style-type: none"> <li>• Study abroad and travel.</li> <li>• Join various international clubs on campus, including Model UN.</li> <li>• Become fluent in a foreign language.</li> </ul>
<b>Public Policy</b>	Economic Policy Institute ME Center for Economic Policy Coastal Enterprises Inc. Maine Women's Policy Center	<ul style="list-style-type: none"> <li>• Develop a solid background in economics, including macroeconomics, cost-benefit analysis, accounting, survey techniques, and finance.</li> <li>• Gain experience through positions in public policy firms.</li> <li>• Study labor markets, poverty, tax policy, women's issues, discrimination, debt, and political economy.</li> </ul>
<b>Banking, Finance &amp; Insurance</b>	Banks, Credit Unions Savings and Loan Associations Insurance firms	<ul style="list-style-type: none"> <li>• Develop a solid background in economics, including macroeconomics, accounting, money and banking, and finance.</li> <li>• Earn a business minor.</li> <li>• Gain experience through positions in financial service firms</li> </ul>
<b>Healthcare</b>	US Dept. of Health Hospitals Reg. Health Planning Agencies Centers for Disease Control	<ul style="list-style-type: none"> <li>• Earn a master's degree in public health or hospital administration.</li> <li>• Gain experience in healthcare through internships.</li> <li>• Study comparative health care systems.</li> <li>• Intern with a local organization focused on health care reform.</li> </ul>

\*To learn about these areas and much more visit: [whatcanidowiththismajor.com/major](http://whatcanidowiththismajor.com/major) • © 2011 What Can I Do With This Major

## Enrichment Opportunities

<b><u>Internships</u></b>	For more information contact the Criminology Department. <a href="http://usm.maine.edu/cecd">usm.maine.edu/cecd</a>
<b><u>Study Abroad</u></b>	For more information contact the USM Office of International Programs. <a href="http://usm.maine.edu/international/study-abroad">usm.maine.edu/international/study-abroad</a>
<b><u>Clubs &amp; Organizations</u></b>	Students of Economic Interest, Summer Undergraduate Research Fellows, Students in Free Enterprise. For a complete list of student organizations: <a href="http://webapp.usm.maine.edu/pathways/list">webapp.usm.maine.edu/pathways/list</a>
<b><u>USM Corporate Partners</u></b>	The USM Corporate Partners are over 350 business people, from nearly 100 companies. <a href="http://usm.maine.edu/corporatepartners">usm.maine.edu/corporatepartners</a>

## Helpful Career Links

### **USMCareerConnections:**

USM's career network for job and internship searches. [usm.maine.edu/community-engagement-career-development/usmcareerconnections](http://usm.maine.edu/community-engagement-career-development/usmcareerconnections)

### **O\*NET OnLine:**

Learn more about a career opportunity by researching it with O\*NET. [onetonline.org](http://onetonline.org)

### **Occupational Outlook Handbook:**

Learn more about a career opportunity by researching it with OOH. [bls.gov/oooh](http://bls.gov/oooh)

### **PROFESSIONAL ASSOCIATIONS To name a few...**

[National Association of Business Economics](http://www.nabeb.org)  
[American Economic Association](http://www.aea.org)  
[Association for Social Economics](http://www.asa-socio.org)  
[National Economists Club](http://www.necnet.org)  
[International Economic Development Council](http://www.iedc.org)

**Office of Community Engagement and Career Development • [usm.maine.edu/cecd](http://usm.maine.edu/cecd)**

(207) 228-8091  
[usmcareers@maine.edu](mailto:usmcareers@maine.edu)

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