Learn real life salary negotiating skills to acquire equal pay at the

WAGE Project Workshop
Tuesday February 5
4:15pm
Room 102 Wishcamper Building
USM Portland campus

FREE for all students   Registration recommended

Attendance is limited to 45.
**Registration deadline is Monday February 1st.**
To register please contact:
Gabe Demaine, Coordinator for Diversity and Inclusivity Programming,
780 4470
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On Tuesday February 5, Ms. Annie Houle will lead a WAGE Project workshop at USM. The $tart $mart workshop will provide women approaching the job market with knowledge and skills to negotiate salary and benefits in order to receive fair and realistic compensation.

Ms. Houle is the national director of the WAGE Project. WAGE stands for “women aim to get even.” For the past ten years she has run workshops and trained facilitators in how to negotiate pay equity, and close the wage gap between men and women.

Let’s look at Ted and Tina.
They are two fictional graduates from the same university, with the same degree. They work the same number of hours in the same type of job. But when Ted first started his job he made $4000 more than when Tina first started her job.

50 years have past since President Kennedy signed the “Equal Pay Act” of 1963 mandating that women and men be paid equally for equal work, yet scenarios like Ted and Tina continue to be played out.

For a recent article on Ms. Houle:
http://www.nytimes.com/2012/12/16/business/to-solve-the-gender-wage-gap-learn-to-speak-up.html?pagewanted=all&_r=0

For info on the Wage Project:
http://www.wageproject.org/files/wage.php